

COLLEGE OF EASTERN UTAH
A Component Unit of the State of Utah

Annual Financial Report
For the Fiscal Year Ended June 30, 2003

Report No. 03-47

COLLEGE OF EASTERN UTAH
ANNUAL FINANCIAL REPORT
FOR THE YEAR ENDED JUNE 30, 2003

TABLE OF CONTENTS

	<u>Page</u>
INDEPENDENT STATE AUDITOR'S REPORT	1
MANAGEMENT'S DISCUSSION AND ANALYSIS	3
BASIC FINANCIAL STATEMENTS:	
Statement of Net Assets	8
Statement of Revenues, Expenses, and Changes in Net Assets	9
Statement of Cash Flows	10
Notes to the Financial Statements	12



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INDEPENDENT STATE AUDITOR'S REPORT

To the Board of Trustees,
Audit Committee,
and
Ryan L. Thomas, President
College of Eastern Utah

We have audited the accompanying financial statements of the College of Eastern Utah (hereinafter referred to as the "College"), a component unit of the State of Utah, as of and for the year ended June 30, 2003, as listed in the table of contents. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the College as of June 30, 2003, and the respective changes in financial position and cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying management discussion and analysis on pages 3 through 7 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 26, 2004 on our consideration of the College's internal control over financial reporting and on

our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Auston G. Johnson, CPA
Utah State Auditor
March 26, 2004

COLLEGE OF EASTERN UTAH
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2003

Management's Discussion and Analysis

The College of Eastern Utah (the College) is proud to present its financial statements for fiscal year 2003. This section of the College's Annual Financial Report presents management's discussion and analysis of the College's financial performance during the fiscal year ended June 30, 2003. The discussion has been prepared by management and should be read in conjunction with the accompanying financial statements and footnotes. The discussion and analysis is designed to provide an easily readable analysis of the College's financial activities based on facts, decisions, and conditions known at the date of the auditor's report. The financial statements, footnotes, and this discussion are the responsibility of management.

Using the Annual Report

This annual report consists of a series of financial statements, prepared in accordance with the Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, and Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*. The financial statements focus on the financial condition of the College, the results of operations, and cash flows of the College as a whole. The annual report consists of three basic financial statements which provide information on the College as a whole: the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. Each one of these statements will be discussed.

Statement of Net Assets

The Statement of Net Assets presents the assets, liabilities, and net assets of the College as of the end of the fiscal year. The Statement of Net Assets is a point of time financial statement. The purpose of the Statement of Net Assets is to present to the readers of the financial statements a fiscal snapshot of the College. The Statement of Net Assets presents end-of-year data concerning Assets (current and noncurrent), Liabilities (current and noncurrent), and Net Assets (assets minus liabilities). The difference between current and noncurrent assets and liabilities is discussed in the footnotes to the financial statements.

From the data presented, readers of the Statement of Net Assets are able to determine the assets available for the continuing operations of the College. They are also able to determine how much the College owes vendors, investors, and lending institutions. Finally, the Statement of Net Assets provides a picture of the net assets (assets minus liabilities) and their availability for expenditure by the College.

Net assets are divided into three major categories. The first category, invested in capital assets, net of related debt, provides the College's equity in property, plant, and equipment owned by the College. The next asset category is restricted net assets, which is divided into two categories, nonexpendable and expendable. The corpus of nonexpendable restricted resources is only available for investment purposes. Expendable restricted net assets are available for expenditure by the College but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restriction on the use of the assets. The final category is unrestricted net assets. Unrestricted assets are available to the College for any lawful purpose of the College.

COLLEGE OF EASTERN UTAH
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2003

Condensed Statement of Net Assets

	<u>2003</u>	<u>2002</u>
Assets		
Current assets	\$ 2,384,270	\$ 2,875,695
Noncurrent assets:		
Capital	30,580,181	31,226,573
Other	<u>12,432,445</u>	<u>12,079,715</u>
Total Assets	<u>45,396,896</u>	<u>46,181,983</u>
Liabilities		
Current liabilities	1,873,774	1,706,330
Noncurrent liabilities	<u>6,321,918</u>	<u>6,379,429</u>
Total Liabilities	<u>8,195,692</u>	<u>8,085,759</u>
Net Assets		
Invested in capital assets, net of related debt	25,066,198	25,648,019
Restricted - nonexpendable	1,383,767	1,848,441
Restricted - expendable	11,210,327	10,422,294
Unrestricted	<u>(459,088)</u>	<u>177,470</u>
Total Net Assets	<u>\$ 37,201,204</u>	<u>\$ 38,096,224</u>

In fiscal year 2003, the total assets of the College decreased by \$785,000. Reasons for the decrease were the sale of surplus property at a loss and liquidation of the CEU Foundation's \$300,000 quasi endowment. In fiscal year 2003, the College's current assets of \$2.4 million were sufficient to cover current liabilities of \$1.9 million. The current ratio of 1.27 measures the liquidity of the College. Also in fiscal year 2003, total assets of \$45.4 million were sufficient to cover total liabilities of \$8.2 million resulting in a debt ratio of .18. The negative fund balance in unrestricted net assets of (\$469,846) is due to unfunded early retirement termination benefits of \$1,003,131.

Statement of Revenues, Expenses, and Changes in Net Assets

Total net assets as presented on the Statement of Net Assets are based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Assets. The purpose of the statement is to present the revenues received by the College, both operating and nonoperating, and the expenses paid by the College, operating and nonoperating, and any other revenues, expenses, gains and losses received or spent by the College. The College's expenses are listed by function in Note N of the financial statements.

Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the College. Operating expenses are those expenses paid to acquire or produce the goods and services provided in return for the operating revenues and to carry out the mission of the College. Nonoperating revenues are revenues received for which goods and services are not provided. For example, state appropriations are nonoperating because they are provided by the Legislature to the College without the Legislature directly receiving commensurate goods and services for those revenues.

COLLEGE OF EASTERN UTAH
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2003

Condensed Statement of Revenues, Expenses and Changes in Net Assets

	<u>2003</u>	<u>2002</u>
Operating Revenues		
Tuition and fees, net	\$ 1,941,473	\$ 2,125,451
Grants and contracts	7,286,121	6,998,347
Auxiliary enterprises, net	1,893,436	2,018,922
Other	<u>1,152,079</u>	<u>1,317,977</u>
Total Operating Revenues	<u>12,273,109</u>	<u>12,460,697</u>
Operating Expenses		
Salaries, wages and benefits	14,111,117	14,845,438
Student financial aid	2,476,298	2,131,180
Utilities	506,791	601,608
Other operating expenses	6,363,796	5,375,101
Depreciation	<u>1,839,145</u>	<u>1,876,788</u>
Total Operating Expenses	<u>25,297,147</u>	<u>24,830,115</u>
Net Operating Revenues/(Expenses)	(13,024,038)	(12,369,418)
Nonoperating Revenues/(Expenses)		
State appropriations	11,795,165	11,768,400
Other nonoperating revenues/(expenses)	<u>305,434</u>	<u>(832,551)</u>
Net Nonoperating Revenues/(Expenses)	<u>12,100,599</u>	<u>10,935,849</u>
Income (Loss) Before Other Revenue	(923,439)	(1,433,569)
Other Revenues		
Capital grants and gifts	2,735	18,500
Additions to permanent endowments	<u>25,684</u>	<u>93,045</u>
Total Other Revenues	<u>28,419</u>	<u>111,545</u>
Increase (Decrease) in Net Assets	(895,020)	(1,322,024)
Net Assets - Beginning of Year	38,096,224	62,353,718
Cumulative Effect of Changes in Accounting Principle	0	(23,314,815)
Prior Period Adjustment	<u>0</u>	<u>379,345</u>
Net Assets - Beginning of Year, as Restated	<u>38,096,224</u>	<u>39,418,248</u>
Net Assets - End of Year	<u>\$ 37,201,204</u>	<u>\$ 38,096,224</u>

The most significant sources of operating revenues for the College are tuition and fees, auxiliary enterprise revenue, and grants and contracts. Tuition and fees, net of scholarship discounts and allowances totaled \$1.9 million for the year. Auxiliary enterprise revenue, net of scholarship discounts and allowances, totaled \$1.9 million. Grants and contracts revenue totaled \$7.3 million.

The reduction in tuition and fees and auxiliary revenue was the result of a decrease in enrollment.

Operating expenditures, including depreciation of \$1.8 million, totaled \$25.3 million. The most significant operating expenses for the year were compensation and benefits totaling \$14.1 million.

COLLEGE OF EASTERN UTAH
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2003

The decrease in salaries, wages, and benefits was a reduction in personnel in the Education and General line item. Physical plant employees were terminated resulting in a savings of \$390,000, a cut back of part-time employees saved \$150,000, and a few full-time positions were reduced to part-time saving the institution \$145,000.

The increase in operating expenses was due to expenditures of \$550,000 for the new Reeves building, which was occupied July 2004, increase of \$95,000 in auxiliary cost-of-goods sold, increase in early retirement expenditures of \$183,000, and increase in physical plant expenditures of \$170,000 which was due to an increase in appropriations for operation and maintenance.

The increase in other nonoperating revenues and expenses of \$1,100,000 is the increase in investment earnings.

State appropriations were the most significant nonoperating revenue, totaling \$11.8 million.

The cumulative effect of changes in accounting principle for 2002 are the result of the College's adopting depreciation on capital assets, changes in the recognition of summer semester revenues and expenses between fiscal years rather than in one fiscal year, reporting scholarship discounts and allowances on tuition, and the separation of Southeastern Utah Applied Technology College. The prior period adjustment is from capitalizing the old student center remodeling that was expensed in prior years.

Statement of Cash Flows

The final statement presented by the College is the Statement of Cash Flows. The Statement of Cash Flows presents detailed information about the cash activities of the College during the year. The statement is divided into five parts. The first part deals with operating cash flows and shows the net cash used by the operating activities of the College. The second section reflects cash flows from noncapital financing activities. This section reflects the cash received and spent for nonoperating, noninvesting, and noncapital financing purposes. The third section deals with cash flows from capital and related financing activities. This section deals with the cash used for the acquisition and construction of capital and related items. The fourth section reflects the cash flows from investing activities and shows the purchases, proceeds, and interest received from investing activities. The fifth section reconciles the net cash used to the operating income or loss reflected on the Statement of Revenues, Expenses, and Changes in Net Assets.

Condensed Statement of Cash Flows

	<u>2003</u>	<u>2002</u>
Cash provided (used) by:		
Operating activities	\$ (11,307,012)	\$ (10,892,885)
Noncapital financing activities	12,032,597	12,142,781
Capital financing activities	(1,565,038)	(1,398,583)
Investing activities	<u>281,190</u>	<u>487,497</u>
Net Change in Cash	(558,263)	338,810
Cash, beginning of year	<u>889,400</u>	<u>550,590</u>
Cash, end of year	<u>\$ 331,137</u>	<u>\$ 889,400</u>

COLLEGE OF EASTERN UTAH
MANAGEMENT'S DISCUSSION AND ANALYSIS
FOR THE YEAR ENDED JUNE 30, 2003

Economic Outlook

Enrollment on the Price Campus is still declining resulting in reductions in revenue for tuition, fees, and auxiliaries. Additional funding for scholarships has not materialized causing large deficits in the scholarship area. Progress on motor pool, Bunnell/Dmitrich Athletic Center (BDAC), trucking, and athletic deficits has been minimal.

The San Juan Center has seen an increase in enrollment over the past year. Off-campus sites have been established in Monument Valley, Montezuma Creek, and Monticello. Construction on a new building at the Blanding Campus will begin soon. The building will house the health sciences department and the campus library.

The San Juan Center was awarded a five-year Individual Development Grant under the Strengthening Institutions Program, authorized under Title III. The total amount of the award is \$1.4 million.

COLLEGE OF EASTERN UTAH**STATEMENT OF NET ASSETS**

JUNE 30, 2003

	<u>2003</u>	<u>2002</u>
ASSETS		(Comparative Only)
Current Assets		
Cash and cash equivalents	\$ 140,917	\$ 864,290
Accounts receivable, net of \$212,770 allowance	1,624,316	1,411,206
Pledges receivable	31,119	34,885
Interest receivable	11,917	11,951
Student loans interest receivable	1,012	1,399
Student loans receivable, net of \$17,074 allowance	26,162	18,452
Inventory	429,949	427,232
Prepaid expenses	118,878	106,280
Total current assets	<u>2,384,270</u>	<u>2,875,695</u>
Noncurrent Assets		
Restricted cash and cash equivalents	190,220	25,110
Restricted investments	11,330,748	11,607,564
Investments	605,186	201,625
Student loans interest receivable	23,428	22,553
Student loans receivable, net of \$218,954 allowance	282,863	222,863
Capital assets, net of \$25,617,814 accumulated depreciation	<u>30,580,181</u>	<u>31,226,573</u>
Total noncurrent assets	<u>43,012,626</u>	<u>43,306,288</u>
Total assets	<u>45,396,896</u>	<u>46,181,983</u>
LIABILITIES		
Current Liabilities		
Accounts payable	452,501	350,771
Interest payable	50,678	51,015
Accrued payroll	398,660	406,145
Compensated absences & postemployment benefits	352,973	437,534
Deferred revenue	225,238	149,701
Bonds, notes, and contracts payable	358,818	283,769
Other liabilities	34,906	27,395
Total current liabilities	<u>1,873,774</u>	<u>1,706,330</u>
Noncurrent liabilities		
Compensated absences & postemployment benefits	1,082,536	1,012,949
Deposits	84,217	71,695
Bonds, notes and contracts payable	<u>5,155,165</u>	<u>5,294,785</u>
Total noncurrent liabilities	<u>6,321,918</u>	<u>6,379,429</u>
Total liabilities	<u>8,195,692</u>	<u>8,085,759</u>
NET ASSETS		
Invested in capital assets, net of related debt	25,066,198	25,648,019
Restricted for:		
Nonexpendable	1,383,767	1,848,441
Expendable	11,210,327	10,422,294
Unrestricted	(459,088)	177,470
Total net assets	<u>\$ 37,201,204</u>	<u>\$ 38,096,224</u>

The accompanying notes are an integral part of these financial statements.

COLLEGE OF EASTERN UTAH
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS
FOR THE FISCAL YEAR ENDED JUNE 30, 2003

	2003	2002
		(Comparative Only)
OPERATING REVENUES AND EXPENSES		
Revenues:		
Tuition and fees (net of scholarship allowances of \$2,171,357) [Note C(1)]	\$ 1,941,473	\$ 2,125,451
Interest on loans	9,947	18,095
Federal grants and contracts	5,547,654	5,141,031
State and local grants and contracts	1,738,383	1,851,017
Nongovernmental grants and contracts	84	6,299
Sales and services	253,990	380,030
Auxiliary enterprises (net of scholarship allowances of \$526,155) [Note C(1)]	1,893,436	2,018,922
Other operating revenues	888,142	919,852
Total operating revenue	12,273,109	12,460,697
Expenses:		
Salaries, wages and benefits	14,111,117	14,845,438
Scholarships	2,476,298	2,131,180
Utilities	506,791	601,608
Depreciation	1,839,145	1,876,788
Other operating expenses	6,363,796	5,375,101
Total operating expenses	25,297,147	24,830,115
Operating income (loss)	(13,024,038)	(12,369,418)
NONOPERATING REVENUES (EXPENSES)		
State appropriations	11,795,165	11,768,400
Gifts	207,982	260,076
Investment income/(loss) (net of investment expense of \$31,421)	412,030	(859,880)
Interest on capital asset - related debt	(283,018)	(288,602)
Gain/(loss) on disposal of equipment	(31,560)	55,855
Total nonoperating revenues	12,100,599	10,935,849
Income (loss) before other revenue	(923,439)	(1,433,569)
OTHER REVENUES		
Capital grants and gifts	2,735	18,500
Additions to permanent endowments	25,684	93,045
Total other revenue	28,419	111,545
Increase (Decrease) in Net Assets	(895,020)	(1,322,024)
NET ASSETS		
Net assets - beginning of year	38,096,224	39,418,248
Net assets - end of year	\$ 37,201,204	\$ 38,096,224

The accompanying notes are an integral part of these financial statements.

COLLEGE OF EASTERN UTAH
STATEMENT OF CASH FLOWS
FOR THE FISCAL YEAR ENDED JUNE 30, 2003

	2003	2002
		(Comparative Only)
CASH FLOWS FROM OPERATING ACTIVITIES		
Tuition and fees	\$ 1,803,900	\$ 1,818,916
Receipts from grants/contracts	7,286,121	6,998,347
Receipts from auxillary and educational services	2,147,426	2,398,952
Collection of loans to students/employees	(58,251)	11,329
Payments to suppliers	(5,962,412)	(5,047,019)
Receipts from suppliers	86,078	38,028
Payments for scholarships	(2,476,298)	(2,131,180)
Payments for employee services and benefits	(14,133,576)	(14,980,258)
Net cash provided (used) by Operating Activities	(11,307,012)	(10,892,885)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
State appropriations	11,795,165	11,768,400
Receipts from gifts/grants	207,982	260,076
Receipts for permanent endowments	29,450	114,305
Net cash provided by Noncapital Financing Activities	12,032,597	12,142,781
CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES		
Receipts from capital grants/gifts	2,735	18,500
Proceeds from sale of assets	68,763	55,855
Proceeds from loan	296,069	8,852
Purchases of capital assets	(1,288,947)	(917,410)
Principal paid on capital debt/leases	(360,640)	(275,778)
Interest paid on capital debt/leases	(283,018)	(288,602)
Net cash used by Capital Financing Activities	(1,565,038)	(1,398,583)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale/maturity of investments	845,363	694,903
Receipt of interest/dividends from investments	267,124	302,874
Purchase of investments	(831,297)	(510,280)
Net cash provided by Investing Activities	281,190	487,497
Net Increase (Decrease) in Cash	(558,263)	338,810
Cash & Cash Equivalents-Beginning of Year	889,400	550,590
Cash & Cash Equivalents-End of Year	\$ 331,137	\$ 889,400

(continued next page)

COLLEGE OF EASTERN UTAH
STATEMENT OF CASH FLOWS
FOR THE FISCAL YEAR ENDED JUNE 30, 2003

(continued)

Reconciliation of operating income (loss) to
net cash provided (used) by operating activities:

Operating income (loss)	\$ (13,024,038)	\$ (12,369,418)
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:		
Depreciation expense	1,839,145	1,876,788
Changes in assets and liabilities:		
Receivables (net)	(213,110)	22,120
Student loans receivable	(67,710)	(1,560)
Student interest receivable	(488)	(5,206)
Inventories	(2,717)	10,053
Prepaid expenses	(12,598)	91,739
Accounts payable	101,393	(63,764)
Accrued payroll	(7,485)	39,422
Deferred revenue	75,537	(328,655)
Deposits (formerly funds held for others)	12,522	10,245
Compensated absences	(14,974)	(174,242)
Other liabilities	7,511	(407)
Net cash provided (used) by operating activities	<u>\$ (11,307,012)</u>	<u>\$ (10,892,885)</u>
Noncash Investing, Capital, and Noncapital Financing Activities:		
Increase (decrease) in fair value of investments	\$ (191,662)	\$ (1,159,517)
Increase (decrease) in capital leases	296,069	8,932
Total Noncash Investing, Capital, and Noncapital Financing Activities	<u>\$ (104,407)</u>	<u>\$ (1,150,585)</u>

The accompanying notes are an integral part of these financial statements.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

NOTE A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed by the College of Eastern Utah (the College) are described below to enhance the usefulness of the financial statements to the reader.

Reporting Entity: The College is a component unit of the State of Utah in accordance with Statement No. 14 of the Governmental Accounting Standards Board (GASB) and is included in the State's *Comprehensive Annual Financial Report*. The College serves the community as a two-year college of higher education and is located in Price, Utah, with a branch campus in Blanding, and satellite operations in Moab, Monument Valley, Montezuma Creek, Monticello, and Castle Dale, Utah.

The financial statements include the accounts of the College, all auxiliary enterprises and other restricted and unrestricted funds of the College, and the College of Eastern Utah Foundation (the Foundation). The Foundation is included in the financial statements of the College as a blended component unit. The nature and significance of the relationship between the College and the Foundation is such that exclusion would cause the College's financial statements to be misleading or incomplete. Unaudited financial statements may be obtained through the College's development office.

The San Juan Foundation (a separate but affiliated non-profit corporation) is administered by a separate Board of Trustees and is not included in these financial statements. The San Juan Foundation has been determined to be separate from the College's reporting entity, in accordance with GASB Statement No. 14.

The Southeast Applied Technology College (a separate but affiliated entity) is not included in these financial statements. The Southeast Applied Technology College has been determined to be separate from the College's reporting entity, in accordance with GASB Statement No. 14 and is a component unit of the Utah College of Applied Technology. The College performs administrative functions such as accounting, registration, and personnel and maintains separate accounts for the Southeast Applied Technology College.

Basis of Accounting: Under the provisions of the GASB standards, the College is permitted to report as a special-purpose government engaged in business-type activities (BTA). BTA reporting requires the College to present only the basic financial statements and required supplementary information (RSI) for an enterprise fund. This includes a management discussion and analysis (MD&A); a statement of net assets or a balance sheet; a statement of revenues, expenses, and changes in net assets; a statement of cash flows; notes to the financial statements; and other applicable RSI. The required basic financial statements described above are prepared using the economic resources measurement focus and the accrual basis of accounting. Using this method, revenues are

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

recorded when earned and expenses are recorded when an obligation has been incurred. Fund financial statements are not required for BTA reporting.

In accordance with GASB Statement No. 20, the College is required to follow all applicable GASB pronouncements. In addition, the College should apply all applicable Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board (APB) Opinions and Accounting Research Bulletins of the Committee on Accounting Procedures issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements. The College has elected not to apply FASB pronouncements issued after November 30, 1989.

In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, the College recognizes the estimated net realizable value of pledges as revenue as soon as all eligibility and time requirements imposed by the provider have been met.

Cash Equivalents: For purposes of the statements of cash flows, the College considers all highly liquid investments with an original maturity of three months or less to be cash equivalents. Funds invested through the Utah State Treasurers' Investment Pool are also considered cash equivalents.

Accounts Receivable: Accounts receivable are recorded at net of estimated uncollectible amounts. Allowance for bad debts is calculated using the allowance method. Allowances are not established when the receivables consist of amounts due from governmental units.

Inventories: Bookstore inventories at the Price Campus are valued at estimated cost using the retail method. Food service inventories at both the Price and Blanding Campuses and bookstore inventories at the Blanding Campus are valued at cost determined by the last in, first out (LIFO) method.

Restricted Cash and Cash Equivalents: Cash and cash equivalents that are externally restricted to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital or other noncurrent assets, are classified as restricted assets in the statements of net assets.

Capital Assets: Capital assets are recorded at cost at the date of acquisition, or fair market value at the date of donation in the case of gifts. For equipment, the College's capitalization policy includes all items with a cost of \$1,000 or more and an estimated useful life of greater than one year. Renovations to buildings, infrastructure, and land improvements with a cost of \$20,000 or more are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred. All land is capitalized and not depreciated.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

Depreciation is computed using the straight-line method over the estimated useful lives of the assets: 40 years for buildings; 20 years for infrastructure, land improvements, and library collections; and 5 to 15 years for equipment.

Deferred Revenue: Deferred revenue consists of summer school tuition and student fees that have been collected in advance of when earned. Deferred revenue also consists of funds received from grants and contracts that have not yet been earned.

Compensated Absences: Employees' annual leave is accrued at a rate of 12 to 25 working days per year depending on the status of the employee and their length of service. There is no requirement to use annual leave, but a maximum of 30 days may be carried forward at the beginning of each year. At termination, employees are paid for their unused annual leave. The College accrues and expenses vacation leave in the year in which the vacation is earned.

Noncurrent Liabilities: Noncurrent liabilities include (1) principal amounts of revenue bonds payable, notes payable, and capital lease obligations with contractual maturities greater than one year; and (2) estimated amounts for accrued compensated absences, early retirement, and other liabilities that will not be paid within the next fiscal year.

Net Assets: The College's net assets are classified as follows:

Invested in capital assets, net of related debt: This represents the College's total investment in capital assets, net of depreciation, and net of outstanding debt obligations related to those capital assets.

Restricted net assets - expendable: Restricted expendable net assets include resources in which the College is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.

Restricted net assets - nonexpendable: Nonexpendable restricted net assets consist of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

Unrestricted net assets: Unrestricted net assets represent resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the College, and may be used at the discretion of the governing board to meet current expenses for any purpose.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

When an expense is incurred that can be paid using either restricted or unrestricted resources, the policy of the College is to first apply the expense towards allowed and appropriate restricted resources and then towards unrestricted resources.

Classification of Revenues: The College has classified its revenues as either operating or nonoperating revenues according to the following criteria:

Operating revenues: Operating revenues include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship discounts and allowances, (2) sales and services of auxiliary enterprises, net of scholarship discounts and allowances, and (3) most federal, state, and local grants and contracts.

Nonoperating revenues: Nonoperating revenues include activities that have the characteristics of non-exchange transactions, such as state appropriations, gifts and contributions, and other revenue sources such as investment income, that are not derived from the College's principal ongoing operations.

Scholarship Discounts and Allowances: Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the Statement of Revenues, Expenses, and Changes in Net Assets. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the College, and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell grants, and other federal, state, or non-governmental programs, are recorded as either operating or nonoperating revenues in the College's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the College has recorded a scholarship discount and allowance.

Comparative data: The basic financial statements include certain prior year summarized comparative information in total but not at the level of detail required for a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the College's financial statements for the year ended June 30, 2002, from which the summarized information was derived.

NOTE B: DEPOSITS AND INVESTMENTS

Investments are recorded at fair value. Accordingly, the change in fair value of fixed assets is recognized as an increase or decrease to investment assets and the component of investment income. Listed below is a summary of the deposit and investment portfolio that represents the cash and investments on the June 30, 2003 Statement of Net Assets.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

Deposits - At June 30, 2003, the carrying amount of the deposits was (\$250,084) and the related bank balance was \$183,325. Of the bank balance, \$183,175 was covered by federal depository insurance. The remaining deposits were uninsured and uncollateralized. By State statute, deposits are not required to be collateralized. However, the State Commissioner of Financial Institutions monitors financial institutions monthly and establishes limits for deposit of public money.

Investments - The College follows the requirements of the Utah Money Management Act (Section 51-7 of the *Utah Code*) in handling its depository and investment transactions. This law requires the depositing of College funds in a “qualified depository.” The Act defines “qualified depository” as any financial institution whose deposits are insured by an agency of the Federal Government and which has been certified by the Commissioner of Financial Institutions as meeting the requirements of the Act and adhering to the rules of the Utah Money Management Council. The College invests funds with the Utah Public Treasurers’ Investment Fund. The Utah Money Management Act governs the investment activity of this fund.

The Utah Money Management Act also defines the types of securities allowed as appropriate investments for the College and the conditions for making investment transactions. Investment transactions are to be conducted through qualified depositories or primary reporting dealers.

Statutes authorize the College to invest in deposits of qualified Utah depositories; deposits of certified out-of-state depositories; repurchase agreements; commercial paper and corporate obligations meeting certain rating criteria; banker’s acceptances; obligations of the U.S. Government and certain agencies or instrumentalities; bonds of any political subdivisions of the State of Utah; shares or certificates in a money market mutual fund as defined in the Act; and the Utah State Treasurer’s Investment Pool.

Statutes also authorize the College to invest its gift funds according to the rules of the Utah Money Management Council. Those rules allow the College to invest its gift funds in any of the above investments or any of the following, subject to satisfying certain criteria: professionally managed commingled equity investment funds, mutual funds, common stock, convertible preferred stock, convertible bonds and corporate bonds or debentures. The College’s participation in mutual funds may indirectly expose it to risks associated with using holding or writing derivatives. However, specific items about any such transactions is not available to the College.

The College’s investments are categorized below to give an indication of the risk assumed by the College at June 30, 2003. Category 1 includes investments that are insured or registered or for which the securities are held by the College or its agent in the College’s name. Category 2 includes uninsured or unregistered investments for which

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

the securities are held by the broker's or dealer's trust department or agent in the College's name. Category 3 includes uninsured or unregistered investments for which the securities are held by the broker or dealer, or by its trust department or agent but not in the College's name.

Investments at June 30, 2003 consisted of the following:

	Category			Carrying (Fair) Value
	1	2	3	
INVESTMENTS				
Utah Housing			\$ 202,936	\$ 202,936
Fannie Mae			101,313	101,313
Federal Home Loan			300,937	300,937
	-0-	-0-	\$ 605,186	605,186
Common Fund-Mutual Fund				11,216,787
Investment in Utah State				
Treasurer's Investment Pool				683,359
Total Investments				12,505,332
CASH IN CHECKING ACCOUNTS (Book Balance)				(250,084)
OTHER CASH				
Cash on Hand				11,823
				\$ 12,267,071
Investments and cash as categorized above, are reflected in the Statement of Net Assets under the following captions:				
Current Assets-Cash & Cash Equivalents			\$ 140,917	
Noncurrent Assets-Restricted Cash & Cash Equivalents			190,220	
Noncurrent Assets-Restricted Investments			11,330,748	
Noncurrent Assets-Investments			605,186	
				\$ 12,267,071

According to the Uniform Management of Institutional Funds Act, Section 13-29 of the *Utah Code*, the governing board may appropriate for expenditure for the purposes for which an endowment is established, as much of the net appreciation, realized and unrealized, of the fair value of the assets of an endowment over the historic dollar value as is prudent under the facts and circumstances prevailing at the time of the action or decision.

The endowment income spending policy at June 30, 2003, is 4.5% of the 12-month moving average of the fair value of the endowment pool. The spending policy is reviewed periodically and any necessary changes are made. The net appreciation is a component of restricted, expendable net assets.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

NOTE C: CAPITAL ASSETS AND LONG-TERM LIABILITIES

Capital assets at June 30, 2003 consisted of the following:

	<u>Beginning</u> <u>Balances</u>	<u>Additions</u>	<u>Reductions</u>	<u>Ending</u> <u>Balance</u>
Land	\$ 1,293,213			\$ 1,293,213
Land improvements/infrastructure	3,442,189			3,442,189
Buildings	37,040,035			37,040,035
Equipment	13,012,493	\$ 1,230,825	\$ 698,860	13,544,458
Library books	763,249	62,251	6,988	818,512
Construction in progress	59,588			59,588
Total	<u>\$ 55,610,767</u>	<u>\$ 1,293,076</u>	<u>\$ 705,848</u>	<u>56,197,995</u>
Less accumulated depreciation for:				
Land improvements/infrastructure	\$ 1,196,474	\$ 150,710		1,347,184
Buildings	12,753,023	858,962		13,611,985
Equipment	10,131,205	792,118	\$ 598,537	10,324,786
Library books	303,492	37,355	6,988	333,859
Total	<u>\$ 24,384,194</u>	<u>\$ 1,839,145</u>	<u>\$ 605,525</u>	<u>25,617,814</u>
Capital Assets – net				<u>\$ 30,580,181</u>

Bonds, Notes, and Contracts Payable at June 20, 2003 consisted of the following:

<u>Payable</u>	<u>Date</u> <u>Issued</u>	<u>Maturity</u> <u>Date</u>	<u>Interest Rate</u> <u>Percentage</u>	<u>Original</u> <u>Issue</u>	<u>Current</u> <u>Liability</u>	<u>Balance</u> <u>06/30/03</u>
Student Dormitory Revenue Bond (1)	08/20/1996	06/01/2022	5.10-6.10	\$1,250,000	\$35,000	\$1,070,000
AT&T Capital Corporation (2)	10/21/1997	10/21/2004	7.00	163,551	27,868	37,598
Cannon Financial Services (2)	12/31/2001	12/31/2003	9.66	8,932	1,367	1,367
Utah System of Higher Education (6)	2002/2003	2006/2007	0.00	296,069	84,307	223,890
Utah Building Ownership Authority (4)	11/15/1998	05/15/2018	3.80-5.50	1,875,000	70,604	1,566,489
Office of Energy Services (5)	01/12/1999	12/21/2003	0.00	285,542	48,020	120,046
CEU Foundation:						
Farmers Home Admin (3)	12/12/1980	12/12/2010	5.00	523,000	25,689	182,130
Farmers Home Admin (3)	10/07/1981	10/07/2011	5.00	60,000	2,696	25,776
Farmers Home Admin (3)	03/15/1994	03/15/2024	5.125	616,700	14,438	512,042
Farmers Home Admin (3)	05/02/1995	05/02/2025	5.00	654,200	13,828	560,427
Farmers Home Admin (3)	01/28/1998	01/28/2028	4.875	877,330	15,708	792,709
Farmers Home Admin (3)	04/18/1998	04/18/2018	4.875	514,101	19,293	421,509
Total Bonds, Notes, & Contracts Payable - Reporting Entity				<u>\$ 7,124,425</u>	<u>\$ 358,818</u>	<u>\$ 5,513,983</u>

See following notes (1) through (6)

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

- (1) The College has pledged the net student housing revenues, student building fees, net food service and net bookstore revenue for payment on the Student Dormitory Revenue Bond. The College is required to have a debt service reserve fund of \$98,846 as security on the bonds. As of June 30, 2003, the College had restricted \$98,846 to this fund. The College is also required to deposit \$15,000 each year to a repair and replacement fund until \$100,000 has accumulated in the fund. As of June 30, 2003, the College has accumulated \$71,007 in this fund. The interest rate on the bonds varies from 5.10% to 6.10%.
- (2) The AT&T Capital Corporation note is secured by telephone equipment. The Cannon Financial Services note is secured by a Cannon Scanner.
- (3) The Farmers Home Administration debt is secured by the dormitories on both the Price and San Juan Campus, and the Food Service/Bookstore building on the San Juan Campus. Each month, \$18,067 is paid from the College to the CEU Foundation. The funds paid by the College to the CEU Foundation come from the rent collected from the dormitories, sales from the San Juan Food Service and student fees. In addition, \$1,454 per month is paid to the CEU Foundation to build and maintain a required reserve fund of \$176,971. As of June 30, 2003, the amount in the reserve fund totaled \$116,366.

On April 18, 1998, CEU Foundation purchased from San Juan Foundation the three auxiliary buildings on the Blanding Campus. The CEU Foundation financed the purchase with Farmers Home Administration debt for \$514,101 at an interest rate of 4.875%. The transaction resulted in a savings to the College in the amount of \$110,411. The mortgage is for twenty years with monthly payments of \$3,363. In addition, \$337 per month is paid to the CEU Foundation to build and maintain a required reserve fund of \$40,347. As of June 30, 2003, the reserve fund totaled \$25,494.

- (4) The College has an agreement with the Utah Building Ownership Authority. The Utah Building Ownership Authority by state statute issued a bond for the College's Campus Center in the amount of \$1,875,000. The College will pay the bond, principal and interest, to the Building Ownership Authority over a period of twenty years. During fiscal year 1998-1999, the Building Ownership Authority refunded part of its bond, resulting in an economic cost savings of \$119,292.50 to the College as a result of lower interest rates. The principal amount remained the same; therefore, there was no book value gain or loss.
- (5) The College has a loan with the Office of Energy Services to install state-of-the-art, energy-efficient building technologies. The loan is an interest free loan to be paid back over a six and one-half year period.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

- (6) The Utah System of Higher Education note is an unsecured note. The funds were used to purchase SUN equipment, Oracle database software, Banner software and maintenance agreements for the College's new administrative computer system.

Maturities of long-term debt principal and interest requirements for the College at June 30, 2003 are as follows:

<u>Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total Payments</u>
2004	\$ 358,818	\$ 273,281	\$ 632,099
2005	338,817	262,011	600,828
2006	286,263	250,942	537,205
2007	273,128	238,944	512,072
2008	245,038	226,281	471,319
2009-2013	1,266,406	931,491	2,197,897
2014-2018	1,484,992	561,308	2,046,300
2019-2023	880,606	210,193	1,090,799
2024-2028	359,558	45,327	404,885
2029-2033	<u>20,357</u>	<u>237</u>	<u>20,594</u>
Total	<u>\$ 5,513,983</u>	<u>\$ 3,000,015</u>	<u>\$ 8,513,998</u>

Changes in long-term liabilities for the year ended June 30, 2003 are summarized below.

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deletions</u>	<u>Ending Balance</u>	<u>Current Portion</u>
Bonds Payable	\$ 1,105,000		\$ 35,000	\$ 1,070,000	\$ 35,000
Notes & Contracts Payable	4,473,554	\$ 296,069	325,640	4,443,983	323,818
Compensated Absences and Post-employment	<u>1,450,483</u>	<u>262,781</u>	<u>277,755</u>	<u>1,435,509</u>	<u>352,973</u>
Total	<u>\$ 7,029,037</u>	<u>\$ 558,850</u>	<u>\$ 638,395</u>	<u>\$ 6,949,492</u>	<u>\$ 711,791</u>

NOTE D: FEDERAL CONTRACTS AND GRANTS

The College receives significant financial assistance from the U.S. Government in the form of contracts and grants. Entitlement to the resources is generally conditioned upon compliance with terms and conditions of the contract or grant agreements and applicable federal regulations, including the expenditures of the resources for eligible purposes. Substantially all grants are subject to financial and compliance audits under federal regulations. Any disallowance as a result of these audits may become a liability of the College.

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

In the opinion of management, the potential for a material liability due to costs being disallowed in future audits is extremely remote.

NOTE E: RETIREMENT AND PENSION PLANS

The College contributes to the State and School Contributory Retirement System and State and School Noncontributory Retirement System, cost-sharing multiple-employer defined benefit pension plans administered by the Utah Retirement System (Systems). The Systems provide refunds, retirement benefits, annual cost of living adjustments, and death benefits to plan members and beneficiaries in accordance with retirement statutes.

The Systems are established and governed by the respective sections of Chapter 49 of the *Utah Code*. The Utah State Retirement Office Act in Chapter 49 provides for the administration of the Utah Retirement Systems and Plans under the direction of the Utah State Retirement Board (Board) whose members are appointed by the Governor. The Systems issue a publicly available financial report that includes financial statements and required supplementary information for the State and School Contributory Retirement System and State and School Noncontributory Retirement System. A copy of the report may be obtained by writing to the Utah Retirement Systems, 540 East 200 South, Salt Lake City, Utah 84102 or by calling 1-800-365-8772.

Plan members in the State and School Contributory Retirement System are required to contribute 6.00% of their annual covered salary (all or part may be paid by the employer for the employee) and the College is required to contribute 5.91% of their annual covered salary. In the State and School Noncontributory Retirement System the College is required to contribute 11.90% (including 1.5% to a 401(K) salary deferral program) of their annual covered salary. The contribution requirements of the Systems are authorized by statute and specified by the Board.

The College's contributions to the State and School Contributory Retirement System for the years ending June 30, 2003, 2002 and 2001 were \$3,763, \$3,763, and \$4,414 respectively and for the Noncontributory Retirement System the contribution for the years ending June 30, 2003, 2002, and 2001 were \$443,751, \$498,690, and \$658,631 respectively. The contributions were equal to the required contributions for each year.

Teachers Insurance and Annuity Association (TIAA) provides individual retirement fund contracts with each participating employee. Benefits provided to retired employees are based on the value of the individual contracts and the estimated life expectancy of the employee at retirement. Contributions by the College to the employee's contract become vested at the time the contribution is made. Employees are eligible to participate from the date of employment and are not required to contribute to the fund. For the year ended June 30, 2003, the College's contribution to this defined contribution plan was 14.2% of

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

the employee's annual salary or \$702,824. The College has no further liability once annual contributions are made.

NOTE F: POST EMPLOYMENT BENEFITS OTHER THAN PENSION BENEFITS

In addition to the pension benefits described in Note E, the College provides post employment benefits, in accordance with College policy and as approved by the Board of Trustees, for those employees who are eligible and elect the College's early retirement option.

For the calendar year 2003, the following early retirement option is in effect:

Total Retirement Option

Prior to July 1, 2002 the following early retirement policy was in place at the College. Eligible employees are those who retire from the College on or after age 55 with at least 15 years of service and whose combined total of age and years of service is 75 or greater. Eligible employees are those full-time employees who are currently employed 75 percent of a calendar year or more. The eligible employee must be serving in a position, which is funded out of education and general revenues or auxiliary revenues. The benefits include a semi-monthly stipend of 20.2% of the retiree's salary at the time of active employment for a period of 5 years. Health, dental, and life insurance will also continue for 5 years. These benefits are fully paid by the College.

Currently, 23 eligible employees have elected to take the early retirement option. The funding for these post employment benefits is provided on a pay-as-you-go basis. For the year ended June 30, 2003, the stipend and benefits expense for the early retirement program totaled \$367,943.

The College provided a retirement window during fiscal year 1997-1998. Requirements of the window were that an employee must be at least 55 years of age prior to July 1, 1998, with a minimum of 5 years of full-time service at the College. The window also was available to all eligible employees. Ten eligible employees elected to take advantage of the option. For the year ended June 30, 2003, the stipend and benefits expense for the early retirement window option totaled \$107,957.

In August 2002, the Board of Trustees adopted the following special retirement policy.

Employees may apply for special retirement if they are at least 56 years or older with a minimum of 15 years of full-time service at the College. To meet the full-time service requirement, the employee must be a benefit-eligible salaried employee employed 75 percent of a calendar year or more. The employee must have an accumulation of 75

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

points based on the sum of the chronological age and years of service. For employees funded 50% or more by non-state funds (grants, auxiliaries, self-supporting enterprises), approval will be based on availability of on-going funds from the grant or enterprise.

The retirement package will be for a period of five years or until retiree is eligible for full social security benefits, whichever occurs first. The employee will receive a stipend of 20% of the employee's base salary during the fiscal year in which retirement becomes effective. The stipend will not exceed the estimated maximum social security benefit to which the retiree is entitled.

Employee's will also continue to receive coverage in the group medical and dental insurance programs at the same level provided all full-time personnel for a period not to exceed five years or until the retiree becomes eligible for Medicare. Medical and dental coverage will terminate immediately at the time the retiree is eligible for any other medical or dental plan. In the case of death of the retiree all payments and benefits will terminate at the end of the month in which death occurs.

NOTE G: MUSEUM ASSETS

The College operates the CEU Prehistoric Museum in conjunction with the City of Price. The assets included in the Museum's collection are on loan from the Federal Government and private individuals. Because the College does not hold the title to the museum assets, they are not included on the Statement of Net Assets.

NOTE H: OPERATING LEASES

The College has an operating lease with Prime Capital, Inc. beginning September 1998 through August 2003. The lease amount is \$4,000 per month for months one through twelve; \$5,000 per month for months thirteen through forty-eight, \$6,000 per month for months forty-nine through sixty. The Moab facility is 9,300 square feet and is to be used for office and classroom space.

NOTE I: RISK MANAGEMENT

General Liability Insurance

The College maintains insurance coverage for general, automobile, personal injury, errors and omissions, employee dishonesty, and malpractice liability up to \$1 million per occurrence through policies administered by the Utah State Risk Management Fund. The College also insures its buildings, including those under construction, and contents

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

against all insurable risks of direct physical loss or damage with the Utah State Risk Management Fund. This all-risk insurance coverage provides for repair or replacement of damaged property at a replacement cost basis subject to a deductible of \$1,000 per occurrence. All revenues from College operations, rental income for its residence halls, and tuition are insured against loss due to business interruption caused by fire or other insurable perils with the Utah State Risk Management Fund. All College employees are covered by worker's compensation insurance, including employer's liability coverage by the Worker's Compensation Fund of Utah.

NOTE J: CONSTRUCTION

The Utah State Division of Facilities Construction and Management (DFCM) administers most of the construction of facilities for state institutions, maintains records, and furnishes cost information for recording land assets on the books of the College. Construction projects administered by DFCM that were started prior to fiscal year 2002 and are not completed are recorded as Construction in Progress. Construction projects beginning in fiscal year 2002 and after will not be recorded on the books of the College until the facility is available for occupancy.

NOTE K: PLEDGES

The College received a pledge of \$1,000,000 from the Eccles Foundation to help remodel and expand the Geary Theater. Prior to April 2004, a match in the amount of \$6,514,891 is required from other sources in order for the College to secure the funds.

Pledges of over \$2,300,000 have been made through trusts, insurance policies and estate plans. Of this amount, 53% of the gifts are unrestricted.

NOTE L: UNRESTRICTED NET ASSETS

The College has a negative fund balance in unrestricted net assets of (\$459,088). Of this amount \$1,003,131 is due to unfunded termination benefits in relation to the College's early retirement policy.

NOTE M: ADMINISTRATIVE COMPUTER SYSTEM

Beginning fiscal year 2004-2005, the College will begin implementing a new administrative computer system. Implementation will take place over three years beginning with Finance on July 1, 2003, Human Resources on January 1, 2004, Student

COLLEGE OF EASTERN UTAH
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2003

Information Systems and Financial Aid in 2004-2005, and Alumni Development in 2005-2006.

NOTE N: FUNCTIONAL CLASSIFICATIONS OF EXPENSES

The following schedule presents operating expenses by functional classification for the year ended June 30, 2003:

Instruction	\$ 7,436,391
Public service	491,902
Academic support	2,195,071
Student services	3,361,469
Institutional support	2,546,308
Operation and maintenance of plant	4,232,177
Scholarships	2,348,236
Auxiliary and service units	<u>2,685,593</u>
	<u>\$ 25,297,147</u>